

# Connecting a leading law firm to the cloud.



Kegler Brown Hill + Ritter is a Columbus, Ohio based law firm of more than 70 lawyers providing services across over 100 practice areas. Founded in 1964, the firm has served in leadership roles for the state and federal government, including the Supreme Court of Ohio and the Internal Revenue Service. Kegler Brown's service-focused approach means they play an integral role in their clients' risk and project management teams—so it is crucial that they are consistently available and that their network matches that reliability.

## The Need

As a law firm working across many industries, jurisdictions, and locations, Kegler Brown's IT infrastructure must meet stringent security and privacy requirements. But without the scale or resources to maintain a state-of-the-art data center in-house, they turned to the cloud to meet their requirements. Their cloud solution ensures many of their core systems, including email, would be backed up and could continue running even if the in-house network went down.

Kegler Brown needed a long-term partner willing to bring a new fiber route into their building to provide a direct, private fiber line from their office to AWS. The goal was two-fold: improve network reliability and decrease network latency.

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The folks at Crown Castle are probably the most important reason we selected Crown Castle. Unlike other vendors, they show long-term commitment, build relationships, and take the long view.

**MARK MANOUKIAN**

Director of Information Technology

## Name

**Kegler Brown  
Hill + Ritter**

## Location

**Columbus, Ohio**

## Industry

**Professional Services**

## Solutions

**Ethernet  
Cloud Connect**

## The Solution

We worked closely with Kegler Brown to deliver an Ethernet Cloud Connect solution that provides a direct connection to AWS, supports 500Mbps speeds with the ability to scale up to accommodate future growth, and delivers more consistent latency and better performance. The direct connection also meant Kegler Brown no longer would utilize the internet to connect to AWS. In addition, our solution seamlessly integrated with Kegler Brown's AWS infrastructure.

## The Impact

With a dedicated Ethernet connection to their cloud-based network infrastructure, Kegler Brown can be confident their emails and files are protected and accessible—down to single digit milliseconds. The solution has been so successful they are considering moving their digital phone system to the cloud as well.

The solution allows Kegler Brown to own their encryption keys, giving them full control of their network security. In fact, security and risk auditors who have reviewed their cloud services plan have called it one of the best they've seen in a business of Kegler Brown's size. Most importantly, Kegler Brown gained a committed, long-term partner in Crown Castle, who can continue to work with them as their network infrastructure needs evolve over time.

## Why Crown Castle?

When you work with us, you get a partner who is dedicated to understanding your needs and delivering a solution to run your organization today—while setting the stage for tomorrow's most transformative innovations.

### Expertise

Over the last 25 years, we've built and maintained fiber networks for more than 10,000 customers.

### Consultation

We take the time to carefully consider all your needs and deliver a solution that meets your business requirements and opens up new opportunities.

### Service

Our locally based service teams work closely with you to consult, design, and deliver solutions that meet your needs, while our state-of-the-art Network Operations Center works around the clock to keep your network running.

### Stability

We are the last owner of our networks, and an S&P 500 company with a history of building and operating infrastructure around the country.



Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 80,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service—bringing information, ideas and innovations to the people and businesses that need them.