

A Single Source Solution Provider for All Your Cloud Services Needs



Cloud Services

The Cloud is more than a buzzword... it's an epic shift in business efficiency and leverage. We're experts in transitioning legacy systems to the Cloud and can help your business:

- Create a TCO Cost/Benefit Analysis
- Procure the Best Cloud Providers
- Transition from Legacy to Cloud Platforms

Is the Cloud right for your business? Which systems in your business belong in the Cloud and which do not? Which providers should you invest in and how do you make the transition?

These are all questions that FCX can help your IT and financial teams determine and take your business to the next level quickly and securely.



BENEFITS OF THE CLOUD

- Reduce spending on technology infrastructure
- Achieve greater economies of scale
- Enhance globalization of workforce
- Improve security
- Reduce CAPEX significantly
- Minimize software license requirements
- Increase flexibility and reactivity
- Reduce training and learning curves
- Achieve better visibility company-wide
- Streamline business processes



WHY WORK WITH US?

- We already understand your technology from the ground up
- We know IT, we know the Cloud, we know your business
- Single point of contact: We manage all escalations
- We tell you the truth. All providers are not created equal?
- We will let you know
- We will be here, long after the supplier sales person
- We are invested in your long term success
- We provide you choice in choosing the best vendors



CLOUD EXPERIENCE WITH THE FOLLOWING VERTICALS

Legal, Financial, Hospitality, Real Estate, SMB, Logistics, Enterprise, Retail, Healthcare, Insurance, Education, Entertainment



DISASTER RECOVERY AND CONTINUITY

Hackers, cyber-terrorists, natural disasters and manmade disasters are no match for the Cloud. Consolidate your hardware infrastructure or become completely hardware independent with a virtual disaster recovery and business continuity solution.



INFRASTRUCTURE-AS-A-SERVICE (IaaS)

Reduce IT complexity, obsolescence, and costs by moving your IT infrastructure to a virtual environment. Virtualizing your colocation, disaster recovery, and storage infrastructure in public, private or hybrid Clouds can make organizations more manageable, secure, and scalable at a much lower cost.



DESKTOP-AS-A-SERVICE (DaaS)

Embrace a mobile workstyle by utilizing the Cloud to access business applications and desktops on any device and in any location. DaaS eliminates the need for software maintenance and makes purchasing and managing workstations simple and fast. No need to manage servers or hardware, and obsolescence becomes a thing of the past in the right DaaS ecosystem.



IT-AS-A-SERVICE (ITaaS)

Focus your time and budget on IT strategy by migrating your more tactical IT responsibilities to the Cloud. ITaaS means your helpdesk, security, software updates, mobile device management, monitoring and management can all be managed by trained specialists in the Cloud. ITaaS reduces CapEx, puts transparency around your financials and ensures predictability around cash flow.



ABOUT US

Firstlight Cloud Xchange focuses on providing today's companies with customized, ROI-based IT solutions. Hardware, software and communications solutions. We focus on listening to the needs of our customers, and exceeding those needs in every way.

Call us today to learn more on how we can help you with your network services.



20 West 20th Street
Suite 604 New York NY 10011
<https://fcxnyc.com>
(888) 329-6920

Featured Solution: Secure Your Mission Critical Systems with Colocation



Where are your servers and infrastructure located today? Does the facility or space include proper cooling and power redundancy? Are your compliancy needs being met?

Safeguard your mission-critical applications and systems in fully compliant data centers with redundant power, cooling and connectivity with colocation.



WHY CHOOSE COLOCATION?

- ✓ Frees up space, budget, and capital expenditures
- ✓ Flexible & scalable to accommodate business needs
- ✓ Provides fully redundant power and cooling
- ✓ Meets auditing and compliancy needs
- ✓ Flexible locations for production and disaster recovery workloads
- ✓ Protects mission-critical data and systems with 24/7 security
- ✓ Provides hybrid cloud options for ultimate flexibility



BENEFITS OF COLOCATION

- ✓ Reliability
- ✓ Improved performance
- ✓ Security
- ✓ Third-party maintenance
- ✓ Improved connectivity
- ✓ Risk management



NETWORKS

Co-location allows secure, carrier-neutral connections that span across hundreds of networks and clouds, providing you with high-performance managed bandwidth you can rely on.



SECURITY & COMPLIANCE

Data centers frequently implement multiple layers of security around their physical locations to protect the hardware, including in-house security officers, perimeter fencing, mantrap entries, IP-DVR cameras, biometrics and keycard scanners.



MANAGED SERVICES

By opting for colocation, you also gain access to experts in the field who are well-equipped to provide services such as remote hands, monitoring, and maintenance. Expand your IT capabilities with the additional resources.



RELIABILITY & AVAILABILITY

Robust infrastructure and built-in redundancies across power, cooling, network and security keep data centers up and running 24/7/365. With SLAs of up to 100% uptime, you can have peace of mind knowing your network will never go down.



FLEXIBILITY & SCALABILITY

Colocation allows you to be prepared for future growth. Easily scalable and completely flexible to your business needs, data centers are equipped to provide additional capacity as your business grows.



COST OF OWNERSHIP

One of the biggest benefits of colocation is the reduced cost of needing to maintain your own infrastructure and staff. Get state-of-the-art facilities, enterprise-class reliability, and managed security and service for a fraction of the price of on-premise data centers.

ABOUT US

Firstlight Cloud Xchange designs and delivers IT & communications solutions and services that help organizations execute on their strategic goals.

Our focus? Every business is unique, so we start with listening to the needs of our clients, and then exceed those needs in every way.

Contact us today to learn more about what Colocation services are right for your business.



20 West 20th Street
Suite 604 New York NY 10011
<https://fcxny.com>
(888) 329-6920

Today's companies are gaining massive benefits from leveraging strategic Cloud and telecom services. If you're considering a migration to the Cloud or an integrated telecom/data solution, here are ten reasons you should partner with a supplier-neutral IT Solution Provider, rather than going direct-to-carrier.

1 Gain access to unlimited supplier options

You'll get the best supplier options for your company's needs. We will recommend the optimum telecom and Cloud providers based upon your specific objectives and their strengths.

2 Secure a single point of contact

You'll get one "throat to choke", meaning less finger-pointing and fewer headaches for you. When you've got a question, concern or issue to resolve, you only need one phone number.

3 Obtain personalized strategy & solution planning

Get strategy and experience from seasoned experts who live and breathe telecom & Cloud integrations. We thoughtfully construct the perfect plan for your company.

4 Eliminate the pressure of quota-based Supplier/carrier salespeople

Going supplier-direct often means dealing with a one-track minded sales rep. IT Solution Providers have no quotas to fill, so their recommendations are unbiased.

5 Develop a long- term relationship

Carrier sales reps frequently jump companies, while IT Solution Providers are vested in their own businesses. No more turnover-related hassles.

6 Gain a trusted advisor

We act as an extension of your team, guiding you with recommendations tailored specifically to your company's goals.

7 Acquire greater leverage

The best IT Solution Providers develop strong relationships with the Cloud suppliers and telco carriers, which comes in handy when negotiating contracts or resolving service issues.

8 Recover lost hours

By outsourcing your Cloud & telecom integration tasks, you regain all those hours you would have spent strategizing, vetting the various providers, and negotiating contracts.

9 Focus on what you do best

Let us take care of the rest. You'll be much more effective at what you already do. Adding another expert to your team will increase your peace of mind.

10 Stay cutting edge on technology

We have our fingers on the pulse of the evolving Cloud and telecom technologies, so you can leverage the right Solutions to increase efficiency and productivity.

There you have it: 10 powerful reasons to work with an IT Solution Provider for Cloud & telecom solutions. Want to learn more? Talk to us today.

Firstlight Cloud XChange

20 West 20th Street Suite 604

New York NY 10011

<https://.fcxny.com>

(888) 220-6030