



HARDWARE SOLUTIONS FOR THE MODERN BUSINESS

FCX is an authorized distributor of most major hardware brands. Our goal: to provide your organization with the exact solutions you need in the timeframe you need it. From a low-cost headset and workbook all the way up to enterprise level servers and switches, FCX can do it all.

If you are looking to completely digitize your office with virtual receptionist, hotdesking, electronic white boards and more, we will assemble the right team to make your vision and ideas a reality. While the benefits we offer are most apparent for large equipment investments, no item is too small for our team. Let us know what your next project looks like, we are here to help.

FCX OFFERS:

- Consultation - Ensure your team gets the right hardware and warranty for the job. Equipment which meets sustainability goals available.
- Deal Registration - A deal registration can result in significant savings from Vendor & Reseller MSRP. It guarantees the maximum savings, not available from any other source - even from the brand itself.
- Shipping is free most of the time - we will do our best to keep it free for every order you place.
- FCX offers all major brands except Apple.
- Flexible payment plans available: Hardware as a Service, Lease, Pay in installments.
- Competitive pricing - FCX offers a low cost price guarantee - we guarantee lower priced than the 3 largest hardware resellers in the US will offer. We will not be undersold by these resellers.
- Full project management and implementation options available.
- Tailored Solutions - Let your cloud consultant know what you are looking to achieve. Team FCX will find a suitable solution for your organization's needs.

Our goal is to get your teams the exact hardware they need, delivered and installed at the location where it will be in use.

WE CAN DELIVER UPON ALL YOUR HARDWARE NEEDS:

- ▶ A/V systems - complete (Screens, microphones, conference room modules). Can include ongoing management support.
- ▶ Multi Function Copiers
- ▶ Desktop PCs
- ▶ Desktop as a Service (DaaS) implementation
- ▶ Firewalls
- ▶ Handsets
- ▶ Laptops
- ▶ Monitors
- ▶ PC parts
- ▶ Printers
- ▶ Security Cameras - Complete systems
- ▶ Self Check-in Kiosks
- ▶ Servers
- ▶ Switches
- ▶ Tablets
- ▶ Premium support service and warranty. Automatic patching available.
- ▶ All accessories: cameras, headsets (wired, wireless), keyboards, mice etc.
- ▶ Turn-key installation and move projects through our interconnect partner network.
- ▶ Service and repair available in Connecticut through direct partnerships.
- ▶ Hardware recycling programs available.

INTERNET OF THINGS SOLUTIONS TO MOVE YOUR BUSINESS INTO THE NEW ERA

Besides traditional hardware solutions, the FCX team of consultants can assist with further digitization through the Internet of Things (IoT). Internet of Things offers gateways and sensors with processing ability, software and other technology that connect data without human intervention. This enables machines to complete tedious tasks. This saves time as well as increases security and accuracy levels as devices can work around the clock without interruption.

IoT devices share the sensor data they collect by connecting to an IoT gateway. Before the data is shared, it can be sent to an edge device where data is analyzed locally to save bandwidth prior to transmission, or the IoT gateway can simply transfer over the data via the internet directly to be analyzed by an application or back-end system.

In a world where automation is on the increase, your cloud consultant can tie your IoT solution set in together with your overall cloud strategy.

Ideal as a solution for manufacturing, logistics, hospitality, healthcare and transportation organizations to monitor business processes and enable better business decisions, IoT is gaining ground due to an increase of smart buildings and sustainability needs or requirements for buildings to reduce water and energy consumption.

HERE'S A LOOK AT THE IOT SOLUTIONS FCX' PARTNER PROVIDERS CAN OFFER:

- Air Filtration control systems
- Building control systems
- Electricity and Gas control systems
- Harmonic Filter control system
- Helium (LongFi)
- HVAC control systems and sensors
- LED Lighting control systems and sensors
- Mobility - M2M, MDM, MEME
- Solar control systems
- Vehicle charging stations
- Water and Waste Management control systems and sensors

FIRSTLIGHT CLOUD XCHANGE

TECHNOLOGY DESCRIPTION

MOBILITY

KEY FEATURE DESCRIPTION

Strategy development and utilization optimization (mobile device management - MDM and mobile expense management - MEM) or SIM cards for IoT whereby Machine to Machine (M2M) is used.

Obtain a real time look and insight into how systems really work such as performance of machines to supply chain and logistics.

SPECIFICATION

- *Complete IoT solution set consultation
 - *Cost optimization program and expense management of entire lifecycle of SIMS and wireless devices
 - *Consultation to ensure increase of data security
 - *Activation, optimization and upgrade management
 - *eSIM available
 - *Complete solution set of connectivity, networking and communication protocols deployed for each IoT application
 - *Machine learning and AI options available to facilitate data collection processes
- Solutions complying with IOT standards available:**
- **IPv6 - Low-Power Wireless Personal Area networks
 - **Zigbee - leverages a low-power, low-data rate wireless network

WONDERING HOW IOT CAN SAVE YOUR ORGANIZATION TIME AND LABOR COSTS?
CONTACT AN FCX CLOUD CONSULTANT TODAY.

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